

inox
solutions.

ELDAR SALKOVIC

Investment Logic Map Facilitator

Co-developer of the IMS

1. About us

Innox Solutions is a boutique management consulting business that provides high quality professional services across local, state, federal and non-profit sectors. We are specialists in the application of the Victorian Government Investment Management standard (IMS), Investment Lifecycle Framework and have extensive experience in the facilitation of high-quality workshops and production of premium Investment Logic Maps, Benefits Management Plans, Strategic Options Analysis Reports and Investment Concept Briefs. Innox is appointed by the Victorian Department of Treasury and Finance to administer the IMS Facilitator Accreditation process.

Innox Solutions operates across all tiers of government and the non-for-profit sector. Some of our valued clients include:

- Victorian Department of Treasury and Finance
- Victorian Department of Education and Training
- Victoria Police
- Melbourne Water
- North Richmond Community Health
- Gold Coast City Council
- NSW Telco Authority
- Creative Victoria

2. Capability to deliver high quality services

Eldar Salkovic, Director of Innox Solutions, is a specialist in the application of the complete suite of the IMS methodology and associated practices.

From 2008-2013, Eldar co-authored and worked extensively on testing, evolving and integrating the Victorian Department of Treasury and Finance Investment Management standard (IMS) across Victorian Government departments and agencies.

From 2008, Eldar has delivered IMS workshops to private and public sector organisation and has extensive practical experience and highly specialised capability in the production of premium quality Investment Logic Maps (ILM's), Benefits Management Maps and Plans, Response Options Analysis Reports and Investment Concept Briefs. Eldar specialises in initiative, program and organisational level application of the IMS.

Eldar has been appointed by the Department of Treasury and Finance to manage the IMS facilitator accreditation process. This involves giving expert written and verbal feedback to aspiring and accredited facilitators on the quality of their ILMs whilst ensuring they increase their understanding of the IMS and improve the quality of their output. Over the last six years, Eldar has worked with over 60 aspiring and accredited facilitators, quality assured over 350 ILMs and delivered the equivalent number of one-on-one coaching sessions.

Eldar has been delivering IMS training to private and public sector clients. The training provides a comprehensive overview of the IMS and intensive training in the facilitation of the Problem, Benefit, Response and Solution Definition workshops and production of resulting materials.

3. About the Investment Management standard

The Investment Management standard (IMS) is a process for applying simple, common-sense ideas and practices that help organisations direct their resources to achieve the best outcomes from their investments. It supports Government to identify and select the investments that provide the most benefit to society. The IMS is underpinned by a 'line of enquiry' (Figure 1) which helps decision-makers determine whether:

- there is a real, evidence-based problem that needs to be addressed now;
- the benefits which will be delivered through successfully addressing the problem are of high value to the organisation and the community;
- the benefits' KPIs are meaningful, measurable and attributable to the investment and are worth tracking and reporting;
- the way the problem will be addressed is strategic, feasible, and innovative;
- the solution is likely to be delivered within time and budget constraints; and
- the solution can be applied flexibly to manage uncertainty and adapt to changing conditions and demand.



4. Service Description and Fees

Service	Description	Fees
Problem Definition Workshop	Pre-workshop: Meeting with investor, confirmation of approach, roles and responsibilities. Confirmation of workshop participants. Post-workshop: Production and circulation of draft Investment Logic Map, Key Issue Register and Root Cause Analysis material to participants and feedback consolidation.	\$1850 plus GST.
Benefits Definition Workshop	Pre-workshop: Meeting with project team to guide development of draft Benefits Map. Post-workshop: Production of draft Benefits Map & Plan. Circulation of draft material to participants and feedback consolidation. Update of ILM.	\$2250 plus GST.
Response Definition Workshop	Pre-workshop: Meeting with project team to guide development of candidate strategic interventions. Post-workshop: Production of draft Response Options Analysis Report and associated excel input sheet. Circulation of draft material to participants and feedback consolidation. Update of ILM.	\$1850 plus GST.
Solution Definition Workshop	Pre-workshop: Meeting with project team to guide development of draft Solution. Post-workshop: Production of draft Investment Concept Brief. Circulation of draft material to participants and feedback consolidation. Update of ILM.	\$1850 plus GST.

*Please note: the fees for program and organisational level workshops differ to the above

5. Contact Details

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